

IN THE UNITED STATES DISTRICT COURT  
FOR THE MIDDLE DISTRICT OF PENNSYLVANIA

UNITED STATES OF AMERICA,	)	
	)	
Plaintiff	)	
	)	
vs	)	3:12-CR-224
	)	
RICHARD J. HARLEY,	)	
	)	
Defendant	)	
_____	)	

TRANSCRIPT OF PROCEEDINGS - SENTENCING  
BEFORE THE HONORABLE A. RICHARD CAPUTO  
THURSDAY, NOVEMBER 12, 2015; 10:45 A.M.  
WILKES-BARRE, PENNSYLVANIA

FOR THE GOVERNMENT:  
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FOR THE DEFENDANT:  
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Proceedings recorded by machine shorthand, transcript produced  
by computer-aided transcription.

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KRISTIN L. YEAGER, RMR, CRR  
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1 THE COURT: Ready to proceed?

2 MR. BRANDLER: Yes, Your Honor.

3 Your Honor, this is the case of United States of America v.  
4 Richard J. Harley, criminal number 3:CR-12-224.

5 Today is the date that's been set for sentencing, based on  
6 the jury's previous conviction of Mr. Harley on 23 counts of  
7 wire fraud, mail fraud and bankruptcy fraud. The United States  
8 is ready to proceed.

9 THE COURT: Mr. O'Brien.

10 MR. O'BRIEN: Yes, Your Honor. Your Honor, as the Court  
11 knows, post-trial motions are still pending in this case, and  
12 Mr. Harley continues to assert his innocence and requests that  
13 the Court make a prompt ruling on his motions.

14 As to the issue before the Court at this time, the  
15 sentencing, Your Honor, I think there's really only one  
16 question, and that is, whether or not the sentence in the  
17 Pre-sentence Report of life or the sentence recommended by the  
18 U.S. Attorney of 25 years is reasonable, and our position is we  
19 do not think it is.

20 The very high sentence in this case that is reflected in  
21 the guidelines and reflected in the Pre-sentence Report and  
22 also the sentence that's recommended by the U.S. Attorney comes  
23 solely out of the fact that there could have been a lot of  
24 money involved here. The actual loss is a little over \$300,000,  
25 that's an awful lot of money and people have suffered from it,

1 but we believe that Mr. Harley should be sentenced on the basis  
2 of that loss.

3 The very high sentence recommended in the Pre-sentence  
4 Report and recommended by the U.S. Attorney arises out of those  
5 two checks that Mr. Harley had that nobody honored, nobody  
6 believed were true from the very beginning, did not result in  
7 any loss to any individual. Also stems from the claim in the  
8 bankruptcy petition, \$2 million owed to Mr. Silverstein, that's  
9 what Mr. Silverstein was claiming against Mr. Harley, and Mr.  
10 Harley, obviously, just listed it in his bankruptcy petition.

11 So we believe, Your Honor, that the Court in imposing its  
12 sentence in this case should look at the actual loss figure of  
13 I believe it's \$318,000.

14 Since Mr. Harley continues to assert his innocence, he  
15 wishes a ruling on his post-trial motions and plans to appeal.  
16 I can't speak directly to the merits of the case, however, this  
17 is a case while there are victims, it is financial only, there  
18 was no physical harm to anybody, there was no threats of  
19 physical harm to anybody, it's strictly a financial crime. It's  
20 very serious, people have suffered losses, some people it has  
21 affected them very much.

22 Again, the type of sentence that would be produced, based  
23 on an actual loss of \$318,000, I feel, would adequately meet  
24 the provisions of the sentencing code and would be the  
25 appropriate sentence in this case.

1 THE COURT: Did you look at what that might be?

2 MR. O'BRIEN: Well, I'm thinking, you know, 7 to 8 years,  
3 Your Honor.

4 THE COURT: You're thinking that or you've found that to be  
5 the case?

6 MR. O'BRIEN: No, I'm thinking that, Your Honor.

7 THE COURT: I see. Mr. Harley.

8 THE DEFENDANT: Yes, sir. I still maintain my innocence,  
9 Your Honor, with every fiber of my bone. I never intended to  
10 cheat anybody, I never intended to take money from anybody. In  
11 fact, there are documents that weren't presented to the Court  
12 during the trial which indicate that my company had received  
13 far more exceeding than the amount of money that was owed, but  
14 that never came into trial. And for whatever reason, I don't  
15 know. But it was held back and never came in.

16 So no one could see that money that was owed to my company  
17 far exceeded what the company had borrowed. By the way, it was  
18 borrowed money, it was never an investment, everybody received  
19 a promissory note for the company to pay them back, the  
20 company. And I fall on the company because everything was  
21 signed off by being a CEO of the company, it was a legitimate  
22 company, registered since 1989, and has been in good standing  
23 since that time.

24 If you check the records, you'll see the company is still  
25 in good standing, so there was nothing arbitrary about that, at

1 all.

2 I maintained that the certifications on the oil, I have  
3 three certified statements from Don Kesterson, a Notary Public  
4 from the State of Pennsylvania notarized it as being a true and  
5 exact copy of the original, and Christie Bower, who kept all of  
6 this in safe keeping for my company, she also certified that  
7 she was holding the original oil notes and collateral  
8 assignment.

9 That never came in, Your Honor. There's a lot of things  
10 that didn't come in.

11 THE COURT: I don't know what you mean by that. Never came  
12 in. I've heard all about that.

13 THE DEFENDANT: Pardon me?

14 THE COURT: I heard all about that.

15 THE DEFENDANT: Christie Bowers and Don Kesterson?

16 THE COURT: Yes.

17 THE DEFENDANT: If they certified these as being true and  
18 exact, there's no crime.

19 THE COURT: Well, that's your view.

20 THE DEFENDANT: But anyway, if anybody got hurt through this  
21 matter, I apologize, Your Honor, I didn't mean for anybody to  
22 get hurt. In fact, that's why I showed people what the company  
23 owned, at that time, to show them that they would feel  
24 comfortable with what we had and what we were doing.

25 But if you saw the receivables, the signed contracts, money

1 owed to the company, you would see that far exceeds -- but that  
2 never came in, nobody talked about it, and it's unfair.

3 THE COURT: Mr. Harley, you talked to these people at the  
4 Federal Reserve Banks.

5 THE DEFENDANT: That's another thing.

6 THE COURT: They told you that you were barking up the wrong  
7 tree, and you just went on undaunted to the next guy. Did you  
8 not believe them?

9 THE DEFENDANT: Your Honor, the wrong people were telling me  
10 that it was not true. I sent Mr. Bernanke documents of what we  
11 had, Mr. Bernanke's secretary sent an email back stating that  
12 they received my documents.

13 Now, why didn't they press charges against me if they were  
14 so false? No one ever pressed charges against me, and I we  
15 vetted this whole thing. But that never came out.

16 THE COURT: What do you mean they never pressed charges  
17 against you?

18 THE DEFENDANT: I'm talking about Mr. Bernanke.

19 THE COURT: That's why you're here. The United States of  
20 America pressed charges against you.

21 THE DEFENDANT: But Mr. Bernanke didn't sign a claim.

22 THE COURT: What difference does it make?

23 THE DEFENDANT: If I was doing something illegal, Your  
24 Honor, that the people that I was trying to do something  
25 illegal against would file a claim against me.

1 THE COURT: The United States of America

2 THE DEFENDANT: I understand that. But what I'm trying to  
3 say, Your Honor, if all these things could have been brought  
4 out in trial, you would have saw a different picture. I had my  
5 friend Ian Fleming who is with the Government, has one of the  
6 highest security levels with the Government, sent you a letter  
7 stating that everything was valid and authentic.

8 Now, if it wasn't, he would have never did that for me. He  
9 meant what he said. He works with a lot of high-ranking people,  
10 and this man knows what he's talking about. He's a progenitor  
11 of the financial system, this man, Mr. Ian Fleming.

12 Again, I wish I could have afforded to have him testify,  
13 but right now, he's not able to, he wasn't able to. But he  
14 wrote that letter to you, Your Honor, I hope that carried some  
15 weight. Because he did it because he knew the situation I was  
16 in, and he was trying to help me. But what I had, I believed in  
17 that, I had bond power, it was signed and sealed and notarized  
18 by people who live in a foreign country. I didn't sign that.

19 And also Bank Medallion with the Bank of Indonesia on it,  
20 they stamped it, my bond power. Now, why would all this happen,  
21 if these things were so outrageously no good?

22 THE COURT: Nobody seemed very impressed by that stuff.

23 THE DEFENDANT: Nobody saw them. That's the problem.

24 THE COURT: I thought they saw them and it meant nothing to  
25 them.

1 THE DEFENDANT: Why didn't they check those things out? They  
2 could have checked it all out.

3 THE COURT: How do you know they didn't?

4 THE DEFENDANT: I don't see any records that they did.

5 THE COURT: How do you know that they didn't?

6 THE DEFENDANT: I wish they had. Your Honor, there's another  
7 thing I don't understand. Mr. Fleming, in his letter to you --

8 THE COURT: Why didn't you check it out and bring it into  
9 Court and show us?

10 THE DEFENDANT: I did. I brought it to my attorney, Your  
11 Honor, I told him these things.

12 THE COURT: Okay.

13 MR. BRANDLER: Your Honor, before I speak, Mr. Silverstein  
14 is here, he was one of the primary victims in this matter, and  
15 he would like to address the Court.

16 THE COURT: Fine.

17 (At this time Marshall Silverstein was sworn.)

18 MR. SILVERSTEIN: As you know, my Honor, my name is Marshall  
19 Silverstein. I live in a modest home in Allentown,  
20 Pennsylvania. I turned 84 years old this past August. I live  
21 with my wife Nina who has suffered from dementia for ten years.  
22 I take care of her with the help of some health care aides.  
23 I would never allow her to be put into a nursing home.

24 When I met Richard Harley, I was looking for a way to  
25 invest my savings so I would have future security,



1 particularly, because I knew my wife at this point had the  
2 onset of dementia and I would need money to take care of and  
3 support her.

4 From the onset, Mr. Harley assured me he had substantial  
5 resources to repay my money with a promised return showing me a  
6 certificate for a large quantity of oil reserves and also  
7 FAXing information on two supposedly valuable paintings. In  
8 addition to repeatedly promising that I would not only get my  
9 money back, but also an excellent return. He prepared the  
10 documents spelling out what I was investing and what he would  
11 pay back to me.

12 In short, I trusted him 100 percent, because when he was  
13 asking for the money, he gave me no reason not to, plus, he  
14 gave me papers that seemed to show that he had valuable assets  
15 which could be set to generate more than enough money to repay  
16 me, plus provide a good return.

17 In addition, the loans were for short term, meaning, my  
18 money would not be out of my hands for long. However, when he  
19 started to miss deadlines to pay me back, I asked him at a  
20 meeting at a restaurant to please assure me this was not a  
21 scam. He stood up indignant and asked, What are you accusing me  
22 of? Making me feel as if I had been wrong to even bring up the  
23 subject. Looking back, he was practicing his profession, a  
24 scammer, which, it turns out, he is very good at.

25 Altogether, I gave Mr. Harley about \$235,000. Although, I

1 recouped about \$30,000 on a civil judgment I eventually  
2 obtained, after I had to hire a lawyer to sue him by putting a  
3 lien against and having the Sheriff retrieve, and then sell a  
4 fancy Lexus he was driving.

5 And not only have I lost more than \$200,000 on which I got  
6 no return, I also had to hire a lawyer who filed a civil suit  
7 against Mr. Harley.

8 In that case, Mr. Harley did everything he could do to  
9 delay and obstruct the proceedings, making numerous, frivolous  
10 and pointless filings, including three bankruptcies, and going  
11 as far as calling me at home to intimidate me.

12 In other words, he added insult to injury by making me run  
13 up legal bills to try to get my money back rather than just  
14 admitting he owed me the money. I am a 100 percent disabled  
15 American veteran, having fought in Korea during the Korean war,  
16 and now incapable of earning money to replace what I gave to  
17 Mr. Harley.

18 Eventually, after my lawyer obtained judgment against Mr.  
19 Harley, his company and his wife, we decided to notify the  
20 authorities of Mr. Harley's activities. That led us to the U.S.  
21 Attorney's Office, which eventually lead to this criminal  
22 prosecution.

23 My only hope is Your Honor could understand the harm Mr.  
24 Harley has caused me and my wife and how our lives will never  
25 be the same, as we will have to scrimp and save and borrow from

1 our children to care for each other now in our old age.

2 I also ask Your Honor to consider the importance of getting  
3 Mr. Harley off the streets so he cannot ever do this again to  
4 anyone else, especially, considering all the people who  
5 testified at trial that he has taken advantage of. Please,  
6 also, consider the need for him to be punished for this  
7 repeated fraudulent behavior, which goes back more than ten  
8 years when he was in jail previously for scamming people with a  
9 bogus cure for AIDS.

10 Bernie Madoff, who committed many similar crimes as Mr.  
11 Harley, only numerous more victims, was sentenced in June 2009  
12 to 150 years in Federal Prison, along with his assets to be  
13 liquidated for the restitution to his victims.

14 Your Honor, I would respectfully ask that any sentence  
15 imposed against Mr. Harley not only include serious prison  
16 time, but also a condition of restitution for me and the other  
17 victims of his scheming.

18 Thank you, Your Honor, for allowing me to be heard. I  
19 apologize if I sound emotional as I read this statement, but  
20 words cannot express how devastating this has been for me and  
21 my family.

22 THE COURT: Thank you.

23 MR. BRANDLER: Thank you, Mr. Silverstein.

24 Your Honor, I filed a Sentencing Memorandum, I'm not going  
25 to repeat what's in it, I'm just going to comment on what we

1 heard from Mr. Harley today, which is a complete lack of  
2 remorse, complete lack of acceptance of responsibility, and  
3 there is no doubt in the Government's mind that if he remains  
4 free at large, even pending reporting to prison, he will  
5 continue to prey upon people, because he believes what he is  
6 doing is correct, and no one is going to convince him  
7 otherwise, and he will continue to attempt to defraud people  
8 using these bogus documents.

9 We believe the 25-year sentence that we have recommended is  
10 completely justified under the facts of this case. The harm, as  
11 Mr. Silverstein has stated, was enormous to him, but it was  
12 enormous to the other victims, as well.

13 The fact that Mr. Harley has a prior conviction for a very  
14 serious offense of defrauding dying AIDS patients received a  
15 fairly light sentence of five years imprisonment, and that did  
16 not deter him from committing these crimes, and, actually, he  
17 started committing these crimes while he was on supervised  
18 release for that offense. It's a very serious aggravating  
19 factor.

20 He also never paid any restitution to any of the victims  
21 from his prior offense. The amount due the United States on  
22 that matter, \$168,000, is still outstanding, as is the money  
23 that was due and owing to the Securities and Exchange  
24 Commission of over \$1 million.

25 So, although, the Court will likely impose a Restitution

1 Order in this case, I've explained to Mr. Silverstein and the  
2 other victims that it's very unlikely they will ever receive  
3 any money from Mr. Harley to compensate them for their losses.

4 Based upon all of those factors and those mentioned in my  
5 sentencing memo, we request the Court to impose a sentence of  
6 25 years imprisonment, restitution in the amount of the actual  
7 losses suffered by the victims, a three-year term of supervised  
8 release and \$2300 special assessment.

9 THE COURT: What are those actual losses? Are they set forth  
10 in the order?

11 MR. O'BRIEN: Page 6 and 7 of Mr. Brandler's memorandum.

12 MR. BRANDLER: 318,800.

13 THE COURT: So what's in the --

14 MR. BRANDLER: There's a discrepancy within the Pre-sentence  
15 Report in the amount of \$5,000, an individual by the name of  
16 Henry Cohen, who the Government interviewed and indicated he  
17 had also paid Mr. Harley \$5,000, based upon fraudulent  
18 representations.

19 He did not testify at trial, and we did not include him in  
20 the actual loss figure. I know that the Probation Department  
21 has included him in the restitution figure, because they  
22 received from Mr. Cohen a statement seeking restitution in that  
23 amount which I had never received, Mr. Zdaniewicz has just  
24 given me a copy of that. We didn't include it in the loss  
25 figure for guideline purposes, but it has been included in the

1 restitution figure.

2 It makes no difference on the guideline calculation.

3 THE COURT: Well, I guess what I'm trying to find out is Mr.  
4 Silverstein had 259,500, and over here, in the order I have, it  
5 says a 1,400,000.

6 MR. BRANDLER: That was the Probation Department's  
7 calculation, not the Government's. I think that was based upon  
8 the judgment Mr. Silverstein obtained in the Court of Common  
9 Pleas.

10 THE COURT: So you stand by the 259?

11 MR. BRANDLER: Yes, I think the restitution should be the  
12 actual out-of-pocket loss, not the judgment he received.

13 THE COURT: I'm inclined to agree with that.

14 MR. O'BRIEN: Your Honor, may I make a brief comment?

15 THE COURT: Of course.

16 MR. O'BRIEN: Couple things, Your Honor. Again, Your Honor,  
17 our position is not only the restitution but the sentencing  
18 should be based on the actual loss figure of \$318,000. The way  
19 that Mr. Brandler and the Probation Officer arrived at the  
20 higher figure was through the use of Mr. Silverstein's alleged  
21 million or 2 million-dollar claim, and I think his testimony  
22 didn't mention that, at all, talked about his loss of being in  
23 the 250,000 range.

24 It also was based on the checks and promissory notes that I  
25 don't think ever even came close to producing any loss to any

1 individual. The \$500,000 involved from Randall, she was asked  
2 to invest, she never did, that didn't come close to producing  
3 any loss to any individual.

4 So, Your Honor, we would ask the Court, in its discretion,  
5 to impose a sentence based on the actual loss.

6 As the Court knows, this sentence is being driven by the  
7 amount by which the guidelines are increased because of  
8 the -- by virtue of the actual loss. Using the figure proposed  
9 by Mr. Brandler, it increases by 30, we think it should be  
10 increased by much less. Criminal history is 3, we feel the  
11 sentence, as I said before, in the range of 6 to 7 years would  
12 be more than fair in this case, considering all of the factors.

13 Finally, Your Honor, Mr. Brandler made a statement about if  
14 Mr. Harley were to be given today a few days to clear up his  
15 affairs, that he would continue to prey on individuals. I would  
16 take issue with that for a couple reasons.

17 Number one, there's no evidence that he has continued to  
18 prey on individuals since the trial.

19 Number two, when he was released after trial, we met with  
20 the Probation Officer, and they did something with his computer  
21 to give them the availability to get into it if he was going to  
22 prey on someone. So the Probation Officer took steps to ensure  
23 that didn't happen, there's no proof that it happened, there's  
24 no complaints that it happened.

25 I think the allegation that he would continue to prey on

1 individuals is unsubstantiated by the record and should not be  
2 such that he shouldn't be given what most Defendants are given,  
3 some time to take care of his affairs, in this case,  
4 also -- I'll stop there.

5 THE DEFENDANT: Your Honor, my wife, as you well know, has a  
6 serious problem. And if I may take time to get her situated,  
7 have someone come in -- right now, I've got to have somebody  
8 take care of her, Your Honor.

9 THE COURT: I understand that, but I don't know what that  
10 means.

11 THE DEFENDANT: I would like to go back and get that  
12 straightened out for her.

13 THE COURT: Well, you've had a lot of time to do that.

14 THE DEFENDANT: Your Honor --

15 THE COURT: Mr. Harley, I'm not being unreasonable, I'm not  
16 giving you a great amount of time. It just can't be done here.

17 THE DEFENDANT: At least two weeks, Your Honor, at least two  
18 weeks to get my wife situated, so that she -- I could lose her,  
19 Your Honor, that's the bottom line.

20 THE COURT: I understand all of that.

21 THE DEFENDANT: At least two weeks, Your Honor.

22 THE COURT: Mr. Brandler.

23 MR. BRANDLER: Your Honor, we oppose that. This trial took  
24 place last December, he has had almost a year to make whatever  
25 arrangements he needed to make for his wife. There's no



1 evidence that her situation is going to change between now and  
2 the next two weeks. We would request an immediate imposition of  
3 sentence.

4 THE DEFENDANT: All I'm saying is I just need somebody to  
5 come in to have her taken care of, Your Honor, at least, come  
6 in on a daily basis, Your Honor. There's certain things she  
7 needs to have done.

8 THE COURT: I understand that, but what have you done up  
9 until now?

10 THE DEFENDANT: Like I said, Your Honor, I've been doing it  
11 all myself.

12 THE COURT: But you saw this day coming.

13 THE DEFENDANT: Yes, I did, I knew it was coming, Your  
14 Honor. But it has been hard on me too.

15 THE COURT: I have no doubt.

16 THE DEFENDANT: All I'm asking for is just a couple weeks to  
17 make sure she's okay. And I've been here to every trial, every  
18 day.

19 THE COURT: I understand all of that. Mr. Brandler, where  
20 are we getting 25 years, by the way? I'm confused about the  
21 calculation. I'm seeing 240 months.

22 MR. BRANDLER: The guideline calculation is actually life.  
23 Under the advisory guidelines, it's life. We reduced -- our  
24 recommendation is below what the advisory guideline range is in  
25 this matter. I don't know where the Court is seeing 240 months.

1 In the Pre-sentence Report --

2 THE COURT: I'm seeing it in the --

3 MR. BRANDLER: The Pre-sentence Report said the advisory  
4 guideline range is life. It was based on a total offense level  
5 of 43 and criminal history category of 3, and based on the  
6 3553(a) factors, we recommended a 25-year sentence.

7 THE COURT: What is the incremental sentencing given in  
8 terms of amounts, since we're adjusting these amounts, where do  
9 I find that?

10 MR. BRANDLER: I'm not sure I understand.

11 THE COURT: Do you know what I mean?

12 MR. BRANDLER: No.

13 THE COURT: For example, if it's \$318,000.

14 MR. BRANDLER: For the actual out-of-pocket loss.

15 THE COURT: Right. That carries with it a certain weight.

16 MR. BRANDLER: An increase in the guidelines, you mean, if  
17 it was calculated --

18 THE COURT: Yes.

19 MR. BRANDLER: I haven't done that calculation because the  
20 guidelines specifically say the Court should look at -- that  
21 it's the greater of actual loss or intended loss. So the way we  
22 looked at it, we looked at intended loss. I have not done a  
23 guideline calculation looking at actual loss because that was  
24 never our position.

25 So I don't know what the answer to that question is.

1 THE COURT: Mr. Zdaniewicz.

2 PROBATION OFFICER ZDANIEWICZ: Your Honor, I have the  
3 information that you need, if you want to take a look at the  
4 figures.

5 THE COURT: I do.

6 (At this time there was a brief pause in the proceedings.)

7 MR. BRANDLER: I would just also note, and I think Mr.  
8 Zdaniewicz noted in his report, there's a new guideline version  
9 effective November 1st of this year, and that affected the loss  
10 table. I don't know if it affected this, at this level, whether  
11 it had any impact.

12 MR. ZDANIEWICZ: It does not. It would be 323,000, that's  
13 including the \$5,000 that Mr. Cohen --

14 MR. BRANDLER: And I also mentioned in my sentencing memo  
15 there would be a four-level increase because of substantially  
16 -- having a substantial financial impact on five or more  
17 victims, which would be in the new guidelines, which was not  
18 assessed in the older version.

19 THE COURT: So what would that be?

20 MR. BRANDLER: If the Court was looking at that guideline  
21 calculation, there would be an additional -- whatever that  
22 number is that Mr. Zdaniewicz is pointing to, plus another four  
23 levels for substantial harm to five or more victims, if the  
24 Court was using the new guideline version.

25 But -- the law -- I think the Court -- Mr. Harley is

1 entitled to use whatever version is most beneficial to him at  
2 this sentencing proceeding, whether it's the older one or the  
3 newer one. I think the older version is more beneficial to him  
4 because of that increase.

5 THE COURT: All right, thank you. Well, then, you're right,  
6 the old version is better for him.

7 All right, given the actual loss computation in this  
8 guideline calculation, the guideline calculation in this  
9 case -- do we need to address your objections?

10 MR. O'BRIEN: Well, my objection, Your Honor, was based on  
11 the amount, and I believe, when you make that decision, you'll  
12 have addressed it.

13 THE COURT: Well, I'm going to reduce the amount, everybody  
14 seems in accord on that.

15 MR. BRANDLER: Well, we think, as far as the guidelines are  
16 concerned, it's very clear the Court should look to intended  
17 loss, not actual loss. So the first step in this process is to  
18 calculate the advisory guideline range. The guidelines -- and I  
19 stated the section in my sentencing memo -- specifically states  
20 the Court should look to the larger of actual or intended loss.

21 That's the guideline range. I believe the guideline range  
22 is life.

23 Then, the Court, in the next step, looks at departures.  
24 There's been no requests for departures. Then we look to the  
25 3553(a) factors, and that's a confluence of different factors,

1 where the Court can look at actual loss versus intended loss.  
2 But as far as the guidelines are concerned, I think the Court  
3 must start with the advisory guideline range using intended  
4 loss, not actual loss.

5 THE COURT: All right. I don't dispute that.

6 MR. O'BRIEN: Well, our position is, I think that that is a  
7 correct statement of the law from the Third Circuit, and our  
8 position is that the actual loss would reflect intended loss in  
9 this case.

10 THE COURT: Well, given that, then, the guideline  
11 calculation in this case is base offense level of 7, specific  
12 offense characteristics 30 levels added about the intended loss  
13 of more than 400,000,000, then, so that's 30, and then we have  
14 two specific offense characteristics involved,  
15 misrepresentation or other fraudulent acts during the course of  
16 three bankruptcy proceedings plus 2, and then we have paragraph  
17 32, offense involved a sophisticated means by obtaining various  
18 signatures from the internet and cutting and pasting on  
19 fraudulent documents, false representation that the documents  
20 were legitimate to defraud investors, plus 2.

21 Adjustment for role in offense. Mr. Harley is Chief  
22 Executive Officer of RJH Company, Incorporated. He  
23 misrepresented that he possessed legitimate financial reserve  
24 instruments, he abused the position of public and private trust  
25 or used a special skill in a manner that significantly

1 facilitated the commission or the concealment of the offense,  
2 therefore, increase by 2 levels, plus 2. Total offense level of  
3 43.

4 Given that, under the guidelines, the guideline calculation  
5 is 43, criminal history category of 3, that yields a guideline  
6 calculation;

7 Counts 1 through 15, 20 on each count, 20 years on each  
8 count, life.

9 Counts 16 through 22, five years on each count.

10 Count 23, 30 years, probation ineligible, supervised  
11 release.

12 Counts 1 through 22, 1 to 3 years on each count.

13 Count 23, 2 to 5 years, restitution based on intended loss,  
14 \$1,553,711.49.

15 There's an allowable fine of 25,000 to \$1 million, and a  
16 special assessment of \$100 on each count, which is \$2300.

17 Now, I'll hear you on variance regarding amounts and  
18 whatever else you want to offer.

19 MR. O'BRIEN: Your Honor, again, we feel that a sentence in  
20 the 6 to 7 years range would be appropriate here. It is greater  
21 than the sentence he received in his previous trial. The only  
22 loss here is a financial loss. The actual loss is much less  
23 than claimed by the U.S. Attorney, when using the figures of  
24 intended loss.

25 Mr. Harley is 71 years of age, he has a wife who is in poor

1 health. A sentence of anything more than that could be, in  
2 effect, a life sentence. We do not feel that putting him in  
3 jail for the rest of his life is appropriate in this case.

4 I think you can send a message to the public in a theft  
5 case with a sentence in the 6 to 7-year range. You could  
6 certainly prevent him from committing further crimes with a  
7 sentence in that range.

8 I think it's consistent with other sentences imposed in  
9 financial crimes, so we feel that that would be appropriate in  
10 this case.

11 MR. BRANDLER: We have stated our reasons in the Sentencing  
12 Memo. The Court must, in considering the 3553(a) factors,  
13 promote respect for the law, impose punishment that corresponds  
14 with the gravity of the offense, deter not just Mr. Harley but  
15 deter others. And look at his criminal background and his  
16 history.

17 What we have said is this man has never had a legitimate  
18 job in his entire life. He spent his entire life scamming  
19 people, it goes back to the age of 25. And the harm that he has  
20 caused people really goes beyond pecuniary harm.

21 Mr. Silverstein is trying to take care of a wife Nina who  
22 has got dementia. Mr. Harley talks about his wife and how he  
23 needs to take care of her, but he has no concern for Mr.  
24 Silverstein's wife.

25 A lady who was blind, Mary Ann Alexander, who took money

1 from her daughter, she only lost \$2500, but she was devastated  
2 because she had -- so the harm here goes way beyond the  
3 pecuniary amount.

4       Considering his prior history and the fraud he committed  
5 against dying AIDS patients and that he did this crime while on  
6 supervised release for that offense, we believe that a sentence  
7 far in excess of 6 to 7 years is justified in this case, and we  
8 stand by our request for a 25-year sentence.

9       THE DEFENDANT: Your Honor, I take exception to most of what  
10 he said. First and foremost, I did have a job, I started with  
11 Mack trucks back in the '60s. I worked there for a number of  
12 years.

13       After Mack trucks, I bought two laundromats, two  
14 laundromats I bought. I've worked those laundromats. After the  
15 laundromats, I owned a shopping center in North Newark, it  
16 could all be checked out, and I owned a 30,000 square foot  
17 supermarket back in those days. I had viable businesses and a  
18 good job at Mack Trucks. So I take exception to that part of it  
19 anyway.

20       Yes, I've been an entrepreneur for most of my life, I  
21 really have, and being a black man is not easy. I've walked  
22 into banks where banks have said, I'm sorry, but we are not  
23 going to make a black man a millionaire. I've suffered through  
24 all of that, I know how things work.

25       And with this business I have now, yes, I believed in it, I



1 would have never done it if I hadn't believed in it. I stand  
2 square on what I believe in, Your Honor, and I was not going to  
3 take anybody's money and do harm to anybody, and I take  
4 exception to what he said, I really do. It hurts, because, as a  
5 black man, I know what it's like when you're trying to do  
6 things, you have no idea what I've been through.

7 See, nobody knows my pain and my suffering. But I suffered  
8 a lot in my lifetime because of the color of my skin. And it  
9 wasn't -- I grew up in a family of all ministers, my dad, mom,  
10 grandma, they're all ministers. I believe in the sanctity of  
11 church and God. So would I hurt anybody intentionally? No, not  
12 in a million years.

13 Yes, this particular situation I'm in now, it wasn't my  
14 fault, people who signed contracts didn't live up to their  
15 word, and that's what caused me the problem the debacle that I  
16 finds myself in. That's what happened. If they had paid, and  
17 they all got paid, we wouldn't be here, Your Honor, would we?  
18 Your Honor, we wouldn't be here if I could pay these people  
19 what I promised.

20 But if you look at those files, I wish you would, look at  
21 those accounts receivable files, they have them, but they never  
22 came out, because there's a lot of money there that people owe  
23 me, and I haven't sued anybody. Maybe I should have, then, I  
24 could kind of balance things out a little bit.

25 But anyway, I just wanted to say, Your Honor, that's not

1 me, that is not me at all. I stand on the square.

2 THE COURT: All right. Anything else?

3 MR. BRANDLER: No, Your Honor.

4 THE COURT: All right. Well, I looked at this over and over.  
5 We know what the guideline range is, we know that -- or I know  
6 that I'm going to make the actual loss, the touch stone of the  
7 restitution. The question is what is the appropriate sentence  
8 here?

9 The factors in 3553(a) weigh heavily here, for sure. First  
10 of all, it's the nature and circumstances of the offense and  
11 the history and characteristics of Mr. Harley. The nature and  
12 circumstances of the offense are serious business. I know Mr.  
13 Harley feels he's innocent, that's his entitlement. The jury  
14 didn't think he was innocent. I'm sentencing him on the basis  
15 that he's not innocent.

16 So this is serious business to, for lack of a better word,  
17 con people out of money, which is what happened, and not only  
18 that, some of the most vulnerable people, which is very,  
19 very -- it's kind of the underbelly, it's kind of a sad  
20 commentary on a human condition.

21 So, number one, I think this is a very serious offense.

22 Number two, the history and characteristics of Mr. Harley.  
23 Mr. Harley has been in trouble before, he served time for a  
24 fraudulent AIDS cure, I have to take that into account. The  
25 sentence that I impose has to reflect the seriousness of the

1 offense, promote respect for the law and provide just  
2 punishment. I will do that.

3 It has to afford an adequate deterrence to criminal  
4 conduct, not only to Mr. Harley but to others. I will do that.  
5 Protect the public from further crimes by Mr. Harley. I will  
6 keep that in mind.

7 And to provide Mr. Harley with any needed educational or  
8 vocational training, medical care or correctional treatment in  
9 the most effective way. I don't know that we have an issue like  
10 that, but if we do, I'm sure it will be addressed wherever Mr.  
11 Harley is housed.

12 Of course, the need to avoid unwarranted sentencing  
13 differences of people who have been found guilty of similar  
14 conduct and to provide restitution for any victims of this  
15 offense.

16 Given all of these things, I'm going to sentence Mr.  
17 Harley, in large measure, based on some downward movement,  
18 because of the amounts involved in actual loss. I'm going to  
19 sentence Mr. Harley to 144 months followed by a term of three  
20 years of supervised release.

21 Mr. Zdaniewicz, would that be right?

22 PROBATION OFFICER ZDANIEWICZ: Correct.

23 THE COURT: I'm not going to impose a fine because he has to  
24 make restitution. Makes no sense for me to impose a fine, given  
25 that he's going to have to make restitution.

1 I also order that he make restitution in the total amount  
2 of \$318,800. This comes out of Mr. Brandler's memo.

3 Marshall Silverstein, \$259,500; Maurice Shufford \$10,000;  
4 Malcolm Caselle \$10,000; Peter Bunche \$21,000; Peter Blau  
5 \$1500; Bertrand Falls \$5,000; Kathleen Kelly \$5,000.

6 I find the sentence I have imposed is reasonable. I advise  
7 you, Mr. Harley, of your right to appeal this conviction and  
8 sentence to the United States District Court of Appeals for the  
9 Third Circuit.

10 If you're not able to pay costs of an appeal, you may then  
11 apply for leave to appeal In Forma Pauperis, and if approved,  
12 counsel will be appointed for you and you will not be required  
13 to pay any costs.

14 If you so request, the Clerk of Court will file and prepare  
15 a Notice of Appeal on your behalf. With few exceptions, any  
16 Notice of Appeal must be filed within 14 days after sentencing  
17 is imposed upon you.

18 Now, is there anything else I need to do?

19 MR. BRANDLER: The date for reporting.

20 THE COURT: Okay.

21 THE DEFENDANT: Your Honor, may I say something?

22 THE COURT: Go ahead.

23 THE DEFENDANT: Around the first of December, would that be  
24 amenable to the Court?

25 THE COURT: That's too long.

1 THE DEFENDANT: That's only two weeks away.

2 THE COURT: It's too long. I'll give you 10 days. I'm going  
3 to give you 10 days starting tomorrow.

4 THE DEFENDANT: Starting tomorrow.

5 THE COURT: That's right. So count that out, Judy. What day  
6 would that be?

7 THE CLERK: The 23rd would be that Monday, November 23 would  
8 be a Monday.

9 THE COURT: Okay, so you will telephone three days prior to  
10 that, you'll telephone the Marshal's Office to determine where  
11 it is that you're going to report to begin your sentence. All  
12 right.

13 MR. BRANDLER: I think the \$2300 statutory assessment, I  
14 don't know if you mentioned that.

15 THE COURT: I thought I mentioned that, but I'll mention it  
16 again. There's a 2300-dollar -- it's called a --

17 MR. BRANDLER: Special assessment.

18 THE COURT: -- special assessment.

19 MR. ZDANIEWICZ: Your Honor, just two matters. There is the  
20 victim Mary Ann Alexander \$2500 that was in Mr. Brandler's  
21 memorandum, and also the Henry Cohen additional \$5,000.

22 THE COURT: Well, wait a minute now. I didn't see Mary Ann  
23 Alexander.

24 MR. BRANDLER: It's on the next page.

25 THE COURT: Oh, Mary Ann Alexander 2500. And who else?

1 MR. ZDANIEWICZ: Henry Cohen for \$5,000.

2 MR. BRANDLER: He submitted a restitution claim.

3 THE COURT: And Henry Cohen 5,000. Those are to be added to  
4 the list of restitution payments and the total of 318,800  
5 should be adjusted.

6 MR. BRANDLER: 323,800.

7 THE COURT: Only needs to be adjusted upward of 5.

8 THE DEFENDANT: Your Honor, at the trial, Mary Ann testified  
9 I paid her back about half of what I owed her.

10 THE COURT: That will come out in the wash. Okay, anything  
11 else?

12 MR. O'BRIEN: Your Honor, the question of the post-trial  
13 motions.

14 THE COURT: I'll work on them.

15 MR. O'BRIEN: I know. I think the appeal time, as I  
16 understand it, runs from the denial of those motions. Am I  
17 incorrect on that?

18 MR. BRANDLER: I think it runs from the date of sentence.

19 THE COURT: You don't have to worry about that, we will move  
20 it along.

21 MR. O'BRIEN: Go ahead, Mr. Harley.

22 THE DEFENDANT: I would like, Your Honor, to have a hearing  
23 on those motions we presented, a hearing on that. It's very  
24 important to me. Very important.

25 THE COURT: Fine. Ask for it.

1 THE DEFENDANT: Please, may I have a hearing?

2 THE COURT: Ask for it at the time you file your papers.

3 You want a hearing on the motion, right?

4 THE DEFENDANT: Yes.

5 THE COURT: Well, just ask for it at that time.

6 THE DEFENDANT: Thank you so much, Your Honor.

7 THE COURT: Anything else?

8 MR. BRANDLER: No, Your Honor.

9 THE DEFENDANT: Thank you so much, Your Honor.

10 (At this time the proceedings were adjourned.)

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## C E R T I F I C A T E

I, KRISTIN L. YEAGER, Official Court Reporter for the United States District Court for the Middle District of Pennsylvania, appointed pursuant to the provisions of Title 28, United States Code, Section 753, do hereby certify that the foregoing is a true and correct transcript of the within-mentioned proceedings had in the above-mentioned and numbered cause on the date or dates hereinbefore set forth; and I do further certify that the foregoing transcript has been prepared by me or under my supervision.

S/Kristin L. Yeager  
KRISTIN L. YEAGER, RMR, CRR  
Official Court Reporter

## REPORTED BY:

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